

Channels Analysis



Channels Analysis provides a comprehensive view of the key issues affecting the sales, marketing and distribution of technology products and helps channel managers develop strategies that deliver business results.



Content overview

Content

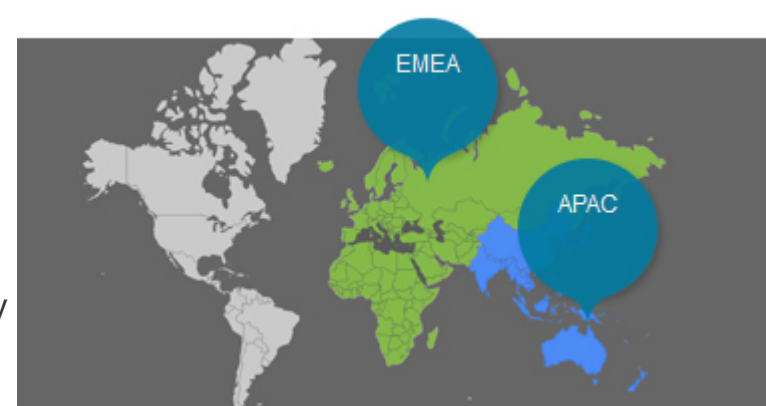
- Continuous analytical reports
- Presentations on channel and vendor titans
- Distributor/reseller by vendor databases
- Distributor “Point of View” reports

Access to:

- [Candefero](#) - an online global channel partner community
- Quick polls on channel insights
- Mini-surveys on channel trends

For the full list of content, [contact us](#)

Regions covered



Access and support

Unlimited enquiry



Direct access to analysts who respond to questions within the topic scope within 24 hours

Feature-rich tools, unlimited access



Individual access to client website, spreadsheets and published content

Trends analysis



Frequent data and analysis reports produced from strict methodology and global definitions

Conclusions and advice



Insight and recommendations delivered via analytical reports and direct access with our experienced analyst team

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